

Course:

Understanding and Managing Mergers and Acquisitions

25.07.2022 – 29.07.2022

Course Director

prof. dr. Wilco Oostwouder
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Course Assistant

Maryna Borozenets
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MONDAY, 25 JULY		
TIME	Activity	DESCRIPTION
10.00 – 11.00	Lecture	Introduction to Mergers and Acquisitions. Legal aspects <i>Prof. dr. Wilco Oostwouder</i> <i>(Loyens & Loeff)</i>
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.00	Lecture	Introduction to Mergers and Acquisitions (economic aspects) <i>Luigi Pinna</i> <i>(Utrecht University)</i>
12.00 – 13.00	<i>Lunch break</i>	
13.00 – 14.00	Lecture	Introduction to Mergers and Acquisitions (economic asp. II) <i>Luigi Pinna,</i> <i>(Utrecht University)</i>
14.00 – 14.15	<i>Coffee break</i>	
14.15 – 15.15	Lecture	M&A Strategy <i>Luigi Pinna,</i> <i>(Utrecht University)</i>
15.15 – 15.30	Instruction to the exam/presentations	

TUESDAY, 26 JULY		
TIME	ACTIVITY	DESCRIPTION
10.00 – 11.00	Lecture	The Merger Paradox <i>Em. Prof. Dr. Hans Schenk</i> (Utrecht University)
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.15	Lecture	Competition law and Mergers and Acquisitions <i>Tim Raats</i> (Attorney at law, BarentsKrans)
12.15 – 13.15	<i>Lunch break</i>	
13.15 – 14.45	Lecture	Letter of intent and the Share Purchase Agreement (SPA) <i>Dynah Dettingmeyer and Madeline Snethlage</i> (Attorneys at law at Loyens & Loeff)
14.45 – 15.00	<i>Coffee break</i>	
15.00 – 16.30/17.00	Lecture	Valuation and M&A <i>(Richard Peeters RV, director Valuation at Matchplan)</i>
17.00 +	Preparation for the exam/presentations	

WEDNESDAY, 27 JULY		
TIME	ACTIVITY	DESCRIPTION
09.30 – 11.30	Lecture	Shareholders Agreement and Governance after the Merger <i>Victor van Nuland and Skander Kedri</i> (Attorneys at law at Loyens & Loeff)
11.30 – 11.45	<i>Coffee break</i>	
11.45 – 12.45	Lecture	Private Equity <i>Elias Ram</i> (Attorney at Stek)
12.45 – 13.30	<i>Lunch break</i>	
13:30 – 14:15	Lecture	M&A, The role of the financial advisor <i>Maarten Donlou</i> (Director M&A at Rabobank)
14:15 - 14:30	<i>Coffee break</i>	
14:30 - 15:30	Lecture	Outbreak of the COVID-19 pandemic in the period between signing and completion – Legal tools for purchasers who wish to amend or terminate the SPA <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>
15.30 – 17.00	Preparation for the exam/presentations	

THURSDAY, 28 JULY		
TIME	ACTIVITY	DESCRIPTION
10.00 – 11.00	Lecture	Public bids, EU regulation <i>Jelmer Kalisvaart, (attorney at law and shareholder Greenberg Traurig)</i>
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.15	Lecture	Public bids, the process <i>idem</i>
12.15 – 13.15	<i>Lunch break</i>	
13.15 – 14.15	Lecture	Protection devices: case examples <i>idem</i>
14.15 – 14:30	<i>Coffee break</i>	
14.30 – 15.30	Lecture	The governance of a public bid <i>idem</i>
15.30+	Preparation for the exam/presentations	

Friday, 29 July		
TIME	ACTIVITY	DESCRIPTION
09.30 – 10.30	Workshop	Harvard negotiation training <i>Stephany Soewarso</i> <i>(Integritas Solutions)</i>
10.30 – 10.45	<i>Coffee break</i>	
10.45 – 12.30	Workshop	Harvard negotiation training <i>Stephany Soewarso</i> <i>(Integritas Solutions)</i>
12.30 – 13.30	<i>Lunch break</i>	
13.30 – 14.30/15.00	The exam/presentations	
15.00-15.30	Certificate Award Ceremony	

Understanding and managing Mergers and Acquisitions

The principal team of lecturers



Wilco Oostwouder
*Attorney at law
1997- present
Professor
Public Economic law
2002-2021*



Universiteit Utrecht
LOYENS & LOEFF



Luigi Pinna
*Assistant Professor Public
Law & Economics
Corporate Governance
M&A*



Universiteit Utrecht



Em. Prof. Dr. Hans Schenk
(Utrecht University)



Universiteit Utrecht



Tim Raats

Attorney at law at BarentsKrans



Dynah Dettingmeijer

Attorney at law at Loyens & Loeff



Madeline Snethlage

Attorney at law at Loyens & Loeff



Richard Peeters RV,

Director Valuation at Matchplan





Victor van Nuland

Attorney at Loyens & Loeff

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Skander Kedri

Attorney at law at Loyens & Loeff

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Elias Ram

Attorney at law at Stek

stek



Maarten Donlou

Director M&A at Rabobank



Jelmer Kalisvaart,

*Attorney at law and shareholder
Greenberg Traurig*



Stephany Soewarso

*Integritas solutions Coaching and
mediation*

