

Course:

Understanding and Managing Mergers and Acquisitions

25.07.2022 – 29.07.2022

Course Director: prof. dr. Wilco Oostwouder
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MONDAY, 25 JULY		
Time	Activity	Description
10.00 – 11.00	Lecture	Introduction to Mergers and Acquisitions. Legal aspects <i>Prof. dr. Wilco Oostwouder</i> (<i>Loyens & Loeff</i>)
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.00	Lecture	Introduction to Mergers and Acquisitions (economic aspects) <i>Luigi Pinna</i> (<i>Utrecht University</i>)
12.00 – 13.00	<i>Lunch break</i>	
13.00 – 14.00	Lecture	Introduction to Mergers and Acquisitions (economic asp. II) <i>Luigi Pinna</i> , (<i>Utrecht University</i>)
14.00 – 14.15	<i>Coffee break</i>	
14.15 – 15.15	Lecture	M&A Strategy <i>Luigi Pinna</i> (<i>Utrecht University</i>)
15.15 – 15.30	Instruction to the exam/presentations	

TUESDAY, 26 JULY		
10.00 – 11.00	Lecture	The Merger Paradox <i>Luigi Pinna</i> (<i>Utrecht University</i>)
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.15	Lecture	Competition law and Mergers and Acquisitions <i>Tim Raats</i> (<i>Attorney at law, BarentsKrans</i>)
12.15 – 13.15	<i>Lunch break</i>	
13.15 – 14.45	Lecture	Letter of intent and the Share Purchase Agreement (SPA) <i>Dynah Dettingmeyer and Madeline Snethlage</i> (<i>Attorneys at law at Loyens & Loeff</i>)
14.45 – 15.00	<i>Coffee break</i>	
15.00 – 16.30/17.00	Lecture	Valuation with <i>Jacques Jetten</i> (<i>Founder and director of Aeternus</i>)

WEDNESDAY, 27 JULY		
TIME	ACTIVITY	DESCRIPTION
09.30 – 11.30	Lecture	Shareholders Agreement and Governance after the Merger <i>Victor van Nuland and Skander Kedri</i> (Attorneys at law at Loyens & Loeff)
11.30 – 11.45	Coffee break	
11.45 – 12.45	Lecture	Private Equity <i>Elias Ram</i> (Attorney at Stek)
12.45 – 13.30	Lunch break	
13.30 – 14.15	Lecture	M&A. The role of the financial advisor <i>Maarten Donlou</i> (Director M&A at Rabobank)
14.15 – 14.30	Coffee break	
14.30 – 15.30	Lecture	Outbreak of the COVID-19 pandemic in the period between signing and completion – Legal tools for purchasers who wish to amend or terminate the SPA <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>
15.30 – 17.00	Preparations for the exam/presentations	

THURSDAY, 28 JULY		
10.00 – 11.00	Lecture	Public bids, EU regulation <i>Jelmer Kalivaart, attorney at law and shareholder</i> <i>Greenberg Traurig</i>
11.00 – 11.15	Coffee break	
11.15 – 12.15	Lecture	Public bids, the process <i>idem</i>
12.15 – 13.15	Lunch break	
13.15 – 14.15	Lecture	Protection devices: case examples <i>idem</i>
14.15 – 14.30	Coffee break	

14.30 – 15.30	Lecture	The governance of a public bid <i>idem</i>
15.30+	Preparation for the exam/presentations	

Friday, 29 July		
09.30 – 10.30	Workshop	Harvard negotiation training <i>Stephany Soewarso</i> (<i>Integritas Solutions</i>)
10.30 – 10.45	<i>Coffee break</i>	
10.45 – 12.30	Workshop	Harvard negotiation training <i>Stephany Soewarso</i> (<i>Integritas Solutions</i>)
12.30 – 13.30	<i>Lunch break</i>	
13.30 – 14.30/15.00	The exam/presentations	
15.00 – 15.30	Certificate Award Ceremony	

Understanding and managing Mergers and Acquisitions

The principal team of lecturers



Wilco Oostwouder
Attorney at law 1
997- present
Professor
Public Economic law
2002-2021



Universiteit Utrecht
LOYENS L LOEFF



Luigi Pinna
Assistant Professor Public
Law & Economics
Corporate Governance
M&A



Universiteit Utrecht



Dynah Dettingmeyer
Attorney at law
Corporate law

LOYENS L LOEFF



Jacques Jetten
Aeternus
Director and Founder



Madeline Snethlage
Attorney at law
Corporate law



Roeland Peeters

Rabobank
Associate Director



Stephany Soewarso
Integritas solutions Coaching and
mediation

