

Course:

Understanding and Managing Mergers and Acquisitions

26.07.2021 – 30.07.2021

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MONDAY, 26 JULY 2021		
Time	Activity	Description
10.00 – 11.00	Lecture	Introduction to Mergers and Acquisitions. Legal aspects <i>Prof. dr. Wilco Oostwouder</i> (<i>Loyens & Loeff</i>)
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.00	Lecture	Introduction to Mergers and Acquisitions (economic aspects) <i>Luigi Pinna</i> (<i>Utrecht University</i>)
12.00 – 13.00	<i>Lunch break</i>	
13.00 – 14.00	Lecture	Introduction to Mergers and Acquisitions (economic asp. II) <i>Luigi Pinna,</i> (<i>Utrecht University</i>)
14.00 – 14.15	<i>Coffee break</i>	
14.15 – 15.15	Lecture	M&A Strategy <i>Luigi Pinna</i>
15.15 – 15.30	Instruction to the exam	(<i>Utrecht University</i>)

TUESDAY, 27 JULY 2021		
10.00 – 11.00	Lecture	The Merger Paradox <i>Em. Prof. Dr. Hans Schenk</i> (<i>Utrecht University</i>)
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.15	Lecture	Competition law and Mergers and Acquisitions <i>Tim Raats</i> (<i>Attorney at law, BarentsKrans</i>)
12.15 – 13.15	<i>Lunch break</i>	
13.15 – 14.45	Lecture	Letter of intent and the Share Purchase Agreement (SPA) <i>Dynah Dettingmeyer and Madeline</i> <i>Snethlage (Attorneys at law at Loyens &</i> <i>Loeff)</i>
14.45 – 15.00	<i>Coffee break</i>	
15.00 – 16.30/17.00	Lecture	Valuation with <i>Jacques Jetten</i> (<i>Founder and director of Aeternus</i>)
17.00 +	Preparation for Exam	

WEDNESDAY, 28 JULY		
TIME	ACTIVITY	DESCRIPTION
09.30 – 11.30	Lecture	Shareholders Agreement and Governance after the Merger <i>Victor van Nuland</i> (Attorney at law at Loyens & Loeff)
11.30 – 11.45	<i>Coffee break</i>	
11.45 – 12.45	Lecture	Private Equity <i>Elias Ram</i> (Attorney at Stek)
12.45 – 13.30	<i>Lunch break</i>	
13:30 – 14:15	Lecture	M&A. The role of the financial advisor <i>Roeland Peeters</i> (Associate Director at Rabobank)
14:15 - 14:30	<i>Coffee break</i>	
14:30 - 15:30	Lecture	Outbreak of the COVID-19 pandemic in the period between signing and completion – Legal tools for purchasers who wish to amend or terminate the SPA <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>

THURSDAY, 29 JULY		
10.00 – 11.00	Lecture	Public bids, EU regulation by <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>
11.00 – 11.15	<i>Coffee break</i>	
11.15 – 12.15	Lecture	Public bids, the process by <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>
12.15 – 13.15	<i>Lunch break</i>	
13.15 – 14.15	Lecture	Protection devices: case examples by <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>
14.15 – 14:30	<i>Coffee break</i>	
14.30 – 15.30	Lecture	The governance of a public bid by <i>Prof. dr. Wilco Oostwouder (Loyens & Loeff)</i>
15.30+	Preparation for Exam	

Friday, 30 July		
09.30 – 10.30	Workshop	Harvard negotiation training <i>Stephany Soewarso</i> <i>(Integritas Solutions)</i>
10.30 – 10.45	<i>Coffee break</i>	
10.45 – 12.30	Workshop	Harvard negotiation training <i>Stephany Soewarso</i> <i>(Integritas Solutions)</i>
12.30 – 13.30	<i>Lunch break</i>	
13.30 – 15.00	The exam	

Understanding and managing Mergers and Acquisitions

The principal team of lecturers



Wilco Oostwouder
Professor
Public Economic law



Universiteit Utrecht
LOYENS & LOEFF



Luigi Pinna
Assistant Professor Public
Law & Economics
Corporate Governance
M&A



Universiteit Utrecht



Dynah Dettingmeyer
Attorney at law
Corporate law

LOYENS & LOEFF



Jacques Jetten
Aeternus
Director and Founder



Madeline Snethlage
Attorney at law
Corporate law



Roeland Peeters

Rabobank
Associate Director



Rabobank



Stephany Soewarso
Integritas solutions Coaching and
mediation

